Key Solutions™

Unlock the Power of Supply Chain Software • Vol. 001

CEO's & CFO's Roadmap to Success for Warehouse Operations

Cloud Hosted EDI

Edisoft® & GoToMyERP Supply the Right Tools for Milescraft®

Supply Chain Solutions:
No Customization Required
Lower Total Cost of Ownership
with Intelligent Integration

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INTEGRATED EDI + **INTEGRATED WAREHOUSE AUTOMATION** = **ORDER PRIORITIZATION & PROMOTION** + **BIN TRACKING** + **MOBILE SCAN & PACK** + **LABELING & REPORTING** + **TRANSPORT/ CARRIER MANAGEMENT SYSTEM**

When considering your Supply Chain automation needs and evaluating your business requirements to grow, expand and achieve a complete advantage, ensure you start with the right Key questions:

1. How can I combine Supply Chain Solutions to better manage fulfillment costs?
2. How can I maximize the benefits of ERP Order Integration to my Supply Chain?
3. How can I lower the Total Cost of Ownership of our Supply Chain Software over the lifecycle of my ERP?

Less Customization = More Return On Investment

THE DECISION to invest in software customization to achieve the unique and required functionality to capture, create and exchange Order and Shipment Data within your suite of ERP integrated software solutions comes at a steeper price than cost alone.

Every time there is an update to any component of your solution, additional customization is required to bridge critical gaps in the flow of Business Information. This costs you valuable time has the potential to result in unforeseen delivery costs. To avoid such costs, consider the following before committing to a customized software platform:

1) Complexity: How much custom code has to be written and tested to achieve your required functionality?

2) Timely Application Updates: What steps are involved in upgrading customized applications without adversely impacting the business? What is the level of difficulty in each step?

3) Costly Application Integration: What is the risk of cost overruns when integrating across not simply one, but multiple software applications?

The Advantage of Intelligent Integration

The ideal way to automate your Supply Chain for Order Management and Order Fulfilment in environments with multiple software applications, is to ensure your software solutions can be configured to integrate with your ERP without customization.

Key Solutions™ powered by Edisoft® are designed to deliver complete freedom from customization.

Key Solutions unlock the power of your Supply Chain Software Platform with turnkey integration across multiple software solutions that can be configured using drop down menus to share data seamlessly without customization. Key Solutions work together in any modular configuration to suit the unique automation needs of both manufacturers and distributors without customization and can be configured to optimize Warehouse Automation across multiple industries including Food and Beverage, Apparel, Electronics, and many other vertical industries and sectors.

Intelligent Integration = Reduced Costs + Higher Profits

The unique architecture of Edisoft Merchant™ and Merchant QuikPAK™ enables Key Solutions powered by Edisoft to function as single Integrated EDI and Warehouse and Shipping

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Automation Platform to effectively meet your Supply Chain automation requirements. Both applications utilize easy-to-use, configurable, icon driven menus to support a full range of modular applications including Integrated EDI, Warehouse Automation, Bin Tracking, RF Handheld devices and Shipping Automation.

Key Solutions unlock the power of your supply chain in the following ways:

Order Integration and Automation: captures, creates and exchanges data to eliminate re-keying of ERP Order and Shipment information and reduces the risk of human errors and costly chargebacks.

Workflow Efficiency: By automating the pick, pack and shipment stages to reduce the time spent to manage and ship orders a company is able to improve staff productivity.

Reporting Visibility: the in depth view of Supply Chain Data relevant to the entire Order Cycle so CEOs, CFOs, and COOs have greater opportunities to evaluate Order Fulfillment and Order Shipment costs and gain real-time intelligence on how to improve Supply Chain efficiencies and increase profit margins.

Savvy Suppliers: Create Supply Chains With Definitive Value

Customization has its limits; Intelligent Integration has its freedoms. Savvy suppliers seeking a competitive advantage understand that Intelligent Integration of their Supply Chain software-when managed effectively-can create definitive value for their Supply Chain on multiple levels to drive market growth and profits. Companies can count on Key Solutions powered by Edisoft to unlock the power to drive Productivity, Profitability and Growth. With these Key tools and the Intelligent Integration to optimize the exchange of automated ERP Order and Shipment Data, CEOs, CFOs and COOs are empowered to better control costs, achieve greater efficiencies, increase profits and ultimately create a value based supply chain.

Key Solutions™ Providers, Edisoft® and GoToMyERP Unlock the Power of EDI compliancy and Data accessibility and accuracy for Milescraft®, the world renowned distributor of hand and power tool accessories. GoToMyERP provides the Key Solutions™ for anytime and anywhere access via their cloud hosted ERP platform and Edisoft Merchant™ provides the Key Solutions™ for ERP integrated EDI for the highest level of data accuracy for all EDI transactions between Milescraft and their valued trading partners.

Lower Infrastructure Costs with Edisoft®

From micro to large, companies are running business applications in the cloud to lower costs, deploy faster and simplify infrastructure management. GoToMyERP.com offers a reliable and flexible cloud infrastructure platform that enables customers to run all types of business applications, from small departmental solutions to mission-critical applications that automate companywide business processes. GoToMyERP provides companies with flexible cloud hosted deployment models for all major ERP Software publishers like Sage, Microsoft, SAP and Epicor.

"Switching to GoToMyERP was simple and smooth; now we can work from any where in the world at anytime of the day without the risk of downtime or data loss because all our data is saved in our cloud hosted environment." - Debbie Sramek,
    V.P. of Operations, Milescraft, Inc.

Software Delivery Made Easy

Edisoft Merchant™ provides the advantage of ERP integration, ERP compliancy as well as EDI compliancy, data integrity and reporting accuracy that requires no customization

Edisoft Merchant™ meets the widest range of EDI requirements, features over 1,900 trading partner kits, offers more flexible communication options than other competing EDI Solutions (including direct FTP and direct AS2) and features a built in print engine to create and produce a wide range of reports.

"Edisoft Merchant™ EDI is mission critical to our business; 80% or more of our volume of sales and all our major accounts depend on Integrated EDI… Edisoft is dependable and responsive with outstanding customer service."
- Debbie Sramek,
    V.P. of Operations, Milescraft, Inc.

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What is J-B Weld's Strategic Plan?

Kelvin Takhar, GM of Edisoft, spoke with the CFO of J-B Weld Company, Don Burke, to get the inside track on the top key elements for CEOs & CFOs to consider when evaluating warehouse solutions for the purpose of achieving peak performance:

Don Burke shared the following insights from his offices in Atlanta, Georgia:

"To achieve the optimal end-to-end solution for J-B Weld and our customers, it is essential that we continually perform fact-based intuitive analysis from our customer orders, through our ERP financial system, to our warehouse floor, onto our customers' shipping dock from two perspectives:

1. How effective is our business model and processes to drive our brand…and

2. What impact does our operations and technical solutions have on our customer experience?"

"In addition, we need to be able to analyze our daily operational data related to internal control and reporting to effectively select the right technology solution that results in operational excellence."

"Our technology platform, along with Key Performance Indicator (KPIs) monitoring, must allow us to anticipate and react to marketplace trends when selling to the top 50 global corporations."

Next Issue:
Read our Special Feature from Don Burke outlining how Edisoft's Warehouse and Shipping Solution provided a number of benefits including the ability for J-B Weld to accurately capture shipment costs.

edisoft®
Integrated EDI & Warehouse Automation

merchant™ QuikPAK

merchant™

merchant™ XChange

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Featuring: Summit Highlights & Next Steps

September 17, 2014 | **2p EST / 11a PST**   **Drive Warehouse Performance with Picking and Packing Automation**
Featuring: Edisoft's Warehouse Automation Solution & Orchid Bin Tracking Integration
With Special Guest: Robert Lavery, Orchid Systems

October 15, 2014 | **2p EST / 11a PST**   **Improve Your Vendor Scorecard with Integrated EDI and Shipping Automation**
Featuring: Edisoft's Integrated EDI Solution & Carrier Management Integration
With Special Guest: efi-SmartLinc

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